**INVITATION**

We are glad to invite you to the **“Roundtable discussion on access to export finance”** targeted to bring together key stakeholders to discuss current financial challenges faced by Mongolian cluster organizations and exporters, explore the role of financial institutions in supporting SME export activities, and share practical experiences on factoring services as innovative financial tools. The event is organized SYL project in collaboration with ITDM project, Mongolian Export Cluster Network and Khan Bank.

* Current financial challenges of Mongolian exporters
* Role of financial institutions in cluster development
* Cluster collaboration and access to export finance
* Factoring services for SMEs (Khan Bank & other financial institutions)

The training will take place in Ulaanbaatar, according to the following schedule:

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| --- | --- | --- | --- |
| **Location** | **Date** | **Venue** | **Address** |
| Ulaanbaatar,  Mongolia | September 19th,2025 | Mongolian National Chamber of Commerce and Industry | MNCCI Building, Mahatma Gandhi street,15th khoroo, Khan-Uul district, Ulaanbaatar, |

Kindly confirm your participation with a return mail at [project@mongolchamber.mn](mailto:project@mongolchamber.mn)

**Contact for inquiries**

**Contact person:** Ms. Enerel Altanzagas

**E-mail:** project@mongolchamber.mn

**Phone:** 88108745

Please find attached the agenda of the training programme.

*The training is organized in the framework of the* ***"Capacity building to the Mongolian vegetable tanned yak leather cluster on bio-leather and bio-leather products"*** *project, funded by the EU, SWITCH-Asia Grants Programme. For more information please visit:* [*www.sustainableyakleather.eu*](http://www.sustainableyakleather.eu)

**Agenda**

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| **Time** | **Description** |
| 09:30-10:00 | **Registration /coffee, tea/** |
| 10:00-10:15 | Opening remarks: MECN, ITDM, MNCCI |
| 10.15-10.20 | Self-introduction of participants |
| 10:20-10:40 | Current financial challenges of the Mongolian cluster organizations and exporters |
| 10:40-11:00 | The role of the financial organization in Cluster Development |
| 11.00-11:20 | Presentation by Mr. Carl E. Krug, EU ITDM KE2:  Cluster collaboration and access to export finance |
| 11:20-11:40 | Presentation by B. Lkhagva-Ochir, Officer, Khan Bank JSC, Credit Product Development, Green Banking Department:  Factoring as financial product for exporting SMEs and Khan Bank factoring service. |
| 11:40-12:00 | Presentations by other financial institutions on their factoring services for exporting SMEs. (TBC) |
| 12:00-13:15 | Discussion of speakers and participants, conclusions |
| 13:15-13:30 | Closing remarks by MECN, MNCCI, ITDM, participants  Group Photo |
| 13:30-14:00 | Networking lunch |